



R. W. BENWICK
ASSOCIATES LIMITED®

AN RWBA COACHING SERVICE



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LEADERSHIP TEAM^{Excel}

HIGH CONTRIBUTION LEADERSHIP TEAM COACHING

COACHING FOR MORE SUCCESS & FULFILLMENT

TEAM COACHING BENEFITS

- **Focus** on individual members as well as the whole team
- **Promote** how a team members need to show up
- **Support** the leadership team's collective self-discovery
- **Encourage** the leadership team's learning & high contribution
- **Create** environment of trust and authentic communication
- **Build** a vision of how leadership to needs to 'be' in order to 'do'
- **Advance** the organizational leadership strategy with a powerful team
- **Jump** start project teams toward high contribution

LEARNING OBJECTIVES

- **Create** a solid foundation for the team coaching process
- **Establish** a vision of who the team truly needs to be
- **Clarify** how the team is going to move forward on its goals
- **Bring** values to life within the team and organization culture
- **Develop** stronger collaborative relationships in the team
- **Assure** progress toward sustainable change the team wants

COACHING STRUCTURE

High potential leadership team coaching focuses setting the stage for increased impact and contribution and involves the following:

- Team situation appraisal
- Team action planning
- Design coaching alliance
- Forwarding the action
- Discovery & team review
- Coaching for success
- Deepen team understanding
- Process evaluation

FOCUS

Choosing to increase leadership team performance and results, change and transformation, out-of-the-box thinking, strategic action, challenge and opportunity!

"Looking back, one of our key successes was in getting our leadership team aligned. Before the team coaching started, none of the leadership team members had the same perspective around issues and problems faced by the other members. The team coaching gave us a collective understanding of the organization and each others' issues, and created the support and buy-in we needed for some critically important and difficult decisions that we faced."

Brian Beggs - President - BC Hot House Foods, Inc.